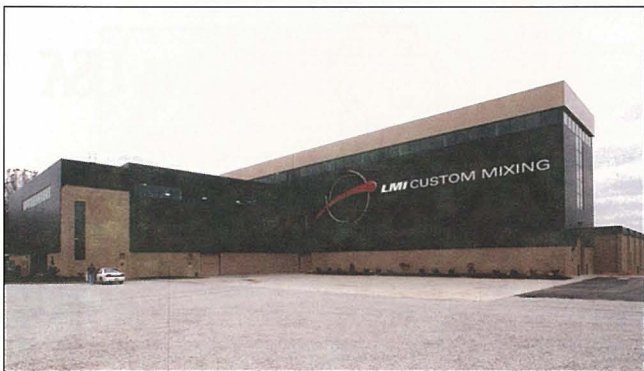


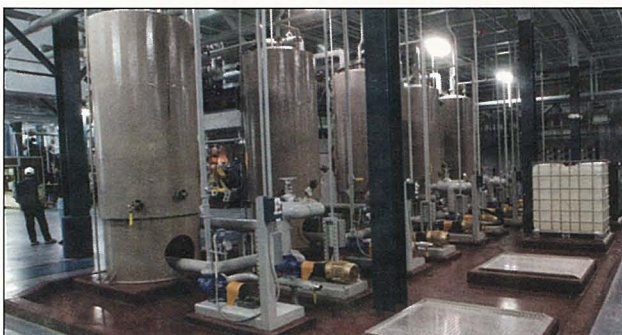
## Edgetech success aids growth plans of parent company, Lauren International



Aerial view Edgetech's Cambridge facility



LMI Custom Mixing Facility



Interior view of custom mixing facility

With a decade of annual double-digit sales growth on record and 2000 on track to be Edgetech IG's best year of Super Spacer production yet, it's easy to see why the Cambridge, Ohio-based manufacturer has become a leading player in the long-term growth strategy of its parent company, Lauren International.

Located in New Philadelphia, Ohio, Lauren International is a progressive research and development-based holding company with five-on and off-site subsidiary manufacturing operations. Their activities, while related, cover a variety of fields, including polymer extrusions, injection molded parts, silicone and organic sheet, pressure sensitive adhesives, fluoro elastomer coatings, flexible foam warm-edge window spacer systems and high quality wood and aluminum-clad wood windows.

Edgetech was Lauren International's first subsidiary, and its creation set the model from which company operations were spun off or created. One of the five, LMI Custom Mixing LLC, is an international joint venture with a similarly minded German polymer extruder and molder, Meteor Gummiwerke of Hildesheim.

LMI is a state-of-the-art polymer mixing plant that shares Edgetech's sprawling 495,000 sq. ft. Cambridge manufacturing facility. At 13 million pounds per year, LMI's present operation is less than a third of what's planned for at the 50,000 sq. ft. Cambridge site; an expansion to 45 million pounds is in the works.

Lauren International's original New Philadelphia extrusion manufacturing operation began in 1965, and today, the polymer extruder takes pride in being amongst America's best. A subsidiary now itself, Lauren Manufacturing has been a true innovator in its field, leading the way in continuous sponge polymer extrusions and pioneering approaches to pressure sensitive adhesives.

Another subsidiary and longtime operation, Fluorolast Coatings, is co-located with Lauren Manufacturing in New Philadelphia. A producer of solvent-based, thin-film fluorelastomer coatings for over 17 years, Fluorolast's products are

exceptionally tough and flexible. The company's revolutionary water-based coatings, meanwhile, take corrosion and heat resistance to a new level.

A fifth and final subsidiary Lauren Windows, arises out of Lauren International's intimate involvement in the window industry. With expansive production facilities at the Cambridge location and a sales office in Wixom, Michigan, the company manufactures high quality wood and clad windows and doors. It also functions as a unique eye on the industry for Super Spacer R&D teams.

Under the leadership of former President Kevin Gray, Edgetech's operations were moved from New Philadelphia to Cambridge in October 1994. Since then, a strong team effort has manifested a hustling 24-hour/day company responsible for supplying an International network of over 350 fenestration firms with the highest edge-of-glass thermal resistance on the market. In addition, Edgetech has built up an impressive customer family of window manufacturers, curtain wall creators and commercial glazing system producers, along with what seems like every shaped art-glass firm in the world—a proud group of suppliers to the fenestration industry who all turn to Cambridge for their warm-edge.

With Kevin's transition to president of Lauren International this past May, Mike Hovan, who successfully completed a four-year presidency at Lauren Manufacturing, stepped in to lead Edgetech to the next plateau. Kevin speaks confidently of Mike's ability to achieve this goal, noting he "shares my commitment to developing and maintaining solid customer relationships. He is totally dedicated to Edgetech's mission of continuous improvement and customer satisfaction."

Having just returned from a UK visit to Edgetech's expanding operations there (see story back page), Mike commented on what "great anticipation of success I have, given the performance and durability head start our company and its products enjoy over the rest of the edge-seal industry. The future looks very bright for Edgetech."



Aerial view of Lauren Manufacturing's facility



Automated resin storage silos

